



Pakistan Society for  
Training & Development

# SLII

28<sup>TH</sup> FEB & 1<sup>ST</sup> MARCH



## SLII<sup>®</sup> INTRODUCTION

You want your managers to be effective and know how to lead successful teams. But often, they don't have the skills to be flexible leaders, so they don't lead their people as effectively as they could. Many organizations struggle with finding training solutions that will develop their leaders to be the best they can be.

We know how frustrating it can be when your managers lack what it takes to impact performance. Research shows that employees need different levels of direction and support from their leader, depending on the task at hand. The problem is that most managers have only one leadership style that they apply to everyone, in every situation. The best leaders use SLII. They know how and when to provide the right leadership to help their team members succeed.

## TRAINING METHODOLOGY

As the world's most taught leadership model, SLII<sup>®</sup> teaches managers the skillset they need to guide their people through predictable stages of development and provide them with what they need to be successful. Backed by years of research and proven results, the SLII framework has stood the test of time. When people get the leadership they need when they need it, their performance accelerates, work passion increases, and your organization thrives.

### THE PROVEN FORMULA TO BUILD SLII

Organizations can choose how they deliver The SLII Experience<sup>™</sup>, allowing learners to be more in charge of their learning journey beyond the classroom. Each delivery format follows a four-part learning path to ensure your managers master the content and become SLII.

- **LAUNCH**—Receive a portfolio of assignments to explain the concepts and engage learners in the content of SLII
- **LEARN**—Participate in activities that will teach leaders the skills and language they need to become a situational leader
- **PRACTICE**—Participate in activities that will develop new skills through robust, real-life practice
- **MASTER**—Participants will assimilate strategies to deepen and extend the learning so that it becomes second nature to set SMART goals, diagnose development level, and use the matching leadership style

## LEARNING OUTCOME

When you work with Blanchard to deepen the skills of your leaders, you can be confident that you'll make an impact in your organization. We partner with you each step of the way to teach you proven best practices that will result in the greatest return on your investment. Leaders deserve to be equipped with the right framework and tools to be successful. With more effective managers, morale and engagement will go up, team members will feel supported, employees will become more creative problem solvers, and overall company productivity will increase.

## WHO SHOULD ATTEND

- Individuals in leadership roles who want to increase their effectiveness
- Executives and senior-level managers
- Mid-level or new managers or supervisors

Training your managers  
to be SLII  
will result in:



Accelerated Development



A Common Leadership Language



Increased Retention and Morale



Proactive Problem Solvers



THE **Ken Blanchard**  
COMPANIES

## Trainer Profile:

# Antony Demetriou



Antony has worked in more than 60 countries in North America, Africa, Middle East, Europe and Asia. He held different managerial positions like Engineering Manager, Area Marketing Director and General Manager, in a variety of fields such as FMCGs, Medical & Surgical Equipment, Mining, Oil exploration equipment etc. His last position, prior to starting his current venture in 2009, was Managing Director for British American Tobacco, based in Thailand with partial responsibility for ten countries of the area.

Antony has repeatedly demonstrated the ability to quickly grasp the big picture of an organization and to identify and bring out the potential of all the individuals who eventually enjoyed being part of winning teams. This in turn assisted to plan and implement large organizational and cultural changes.

In all of the above, results were exceptional and far exceeded any targets. His ability to assess, select, develop, coach and mentor, resulted in him being assigned – over and above his line responsibilities - to apply the aforementioned in many cases in countries where he had no other direct or indirect responsibility. As a result, hundreds of executives were selected, coached and developed by Antony.

Since 2009 Antony is a partner of Blanchard Leadership Group Limited (Cyprus) working with clients in many countries around the world. He continues to enthusiastically train, develop and coach executives at all levels, whilst helping organizations identify vision and strategy, undertaking to develop their people to achieve these targets.

## EDUCATION

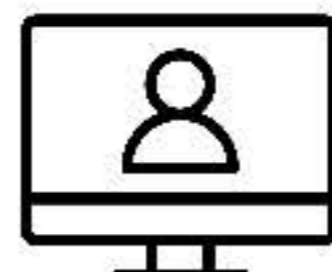
- MBA in Operations Management University of Kansas USA
- BSc Mechanical Engineering University of Kansas USA

Antony is a certified Master trainer and coach of The Ken Blanchard Companies.

## SOME CLIENTS

Amongst others, Antony has worked with:

- NCB Capital
- HUBCO
- Mars / Wrigley
- Midas Safety
- Procter & Gamble
- SAP
- Mobilink/Jazz
- Engro Corporation
- GSK
- Lidl
- Sony
- Novo Nordisk
- Philip Morris
- United Energy Pakistan
- Boehringer Ingelheim
- Wargaming



## PAKISTAN SOCIETY FOR TRAINING & DEVELOPMENT



Plot # TC-3, 34th St, Off Khayaban - e - Seher Phase V  
Defence V Defence Housing Authority, Karachi

## FINANCIAL INVESTMENT



MEMBER: PKR 145,000  
NON-MEMBER: PKR 155,000



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**TRAINING MODE**  
In-Person Training



**28<sup>TH</sup> FEB & 1<sup>ST</sup> MARCH, 2022**  
**9AM to 5PM**

## TESTIMONIALS

“During the one-day SLII workshop, we were also very pleased to experience the structured and powerful way the SLII concept was presented by Antony. He is a truly skilled presenter, with an immense impact on the audience.”

### Sony, Corporate Business Development Director

–“Antony is an experienced leadership coach, trainer and consultant with a knack of bridging the gap between theory and practice. His ability to adapt solutions to the specific context of the client is what makes his contributions extremely valuable.”

The Hub Power Co, Corporate Head of HR & Admin

“The most significant force Antony triggered in our company was the belief that anything was possible. In his first days, he faced a big mess and a bunch of sarcastic, disillusioned people who did not believe the company had any future ahead. Yet, somehow, Antony had already seen that future and through a rigorous process of interviews, coaching sessions, consulting, SLII workshops, and sharing of his own experience, he convinced enough people it is worth working toward... Antony's involvement had a significant impact on our way of working and business results in two other areas - on the one hand, understanding our customers and their needs and meeting them more efficiently and beyond expectation, and on the other - understanding our employees' professional aspirations and creating an environment where they could realize them in line with the strategic goals of the company.”

Seerc, General Manager Analytics and Modelling

Payment Terms – Please deposit the course fee in advance, your participation will be confirmed after the payment is received. Kindly prepare the cheque in favor of "Pakistan Society for Training and Development (PSTD)" and address it to Plot # TC-3, 34th Street, Off Kh-e-Seher, Phase 5 Ext. DHA Karachi

PSTD Cancellation Policy – Cancellations made at least 5 working days prior to the program will be refunded 50%. If a booking is cancelled in less than 5 working days, no refunds can be given. Cancellations must be confirmed by a letter or email. Substitutions may be made at any time for the same program only. In case of the participant not showing up on the day of the training a replacement can be sent.