



Pakistan Society for  
Training & Development

# Problem Solving and Decision Making



As people rise on the corporate ladder, they are constantly required to solve problems and make sound decisions. What adds challenge to the scenario is that the situations and players keep on changing while the senior person is always expected to deliver good results.

Problems may be small or appear to be small but they may have far reaching effects and consequences. Some problems need to be solved immediately while some others can wait. The ability in dealing effectively with all these situations determines ones success on the job.

## Course Content

- The Paradigm of Thought & Actions Today
- The Psychology of the Group vs the Individual
- Parameters of a Problem in the Human Brain
- Dealing with Passive Effects on Intelligence
- The IQ of a Decision
- The Decision Matrix
- UPS & Down of Intelligence & Wisdom
- Problem Solving Tactics in the Corporate
  - The Chemical Matrix
  - The Liquid Engineering the Chemicals of Intelligence
  - The Chemical of Decision
- Individual Decisions
- Group Decisions
- Decision Making Tactics & Techniques

## Workshop Outcomes

A combination of theoretical inputs, discussions between trainer /participants & exposure to appropriate exercises/role-plays will lead to better understanding of the skill in delegating work.

It will sharpen their existing knowledge & open their mind to the importance of this skill in their long term career growth, encouraging them to internalize this skill at the very earliest. It will encourage them to develop their own Action Plans for improving their skill for achieving greater success on their job.

## Who should attend

Managers, supervisors and administrators who will benefit from better problem solving and decision making skills, and business professionals who want to take their critical thinking to the next level by using both their experience and intuition to make the right moves and decisions.



Trainer's profile:

### Sahil Adeem

Sahil Adeem has been in the professional training arena for the last 15 years having trained hundreds of thousands of professionals in North America, Europe and Pakistan. He has been titled as the 'most innovative training professional today' by Epilogue magazine in Canada, he specialized in coaching main stream CEO's and strategy consultant for big companies like Bell and SMT direct, while heading the training teams of FMCG and Telecom in Pakistan. He is currently a part of training & consulting diagram of the Pakistan Cricket Board and Serena Hotels among others. His scientific and out of the box fresh approach towards training is what makes him unique and puts him in a league of his own.

## LAHORE

21st - 22nd February 2018 | 9:00am - 5:00pm | Lahore

Workshop Investment: PKR 32,500 + GST (Fee per participant)

### FOR REGISTRATION DETAILS PLEASE CONTACT

Mehwish Iqbal: +92 321 9433622  
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### Bring this Program In-House

This workshop can be customized to suit specific needs of your organization which may lead to significant savings and avoid difficulties. Please contact

### Kunwar Ashar

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**Payment Terms** - Please deposit the course fee in advance. Kindly prepare the cheque in favor of "Pakistan Society for Training and Development (PSTD)" and address it to Plot # TC-3, 34th Street, Off Kh-e-Seher, Phase 5 Ext. DHA Karachi along with the copy of this registration form. Please note that PSTD Cancellation Policy is activated as soon as an invoice is received by the client.

**PSTD Cancellation Policy** - Cancellations made at least 5 working days prior to the program will be refunded 50%. If a booking is cancelled in less than 5 working days, no refunds can be given. Cancellations must be confirmed by a letter or email. Substitutions may be made at any time for the same program only. In case of the participant not showing up on the day of the training a replacement can be sent.